

**President Chain Store Corp.**

**2912 TT**

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# 2023 FY Highlights and Results

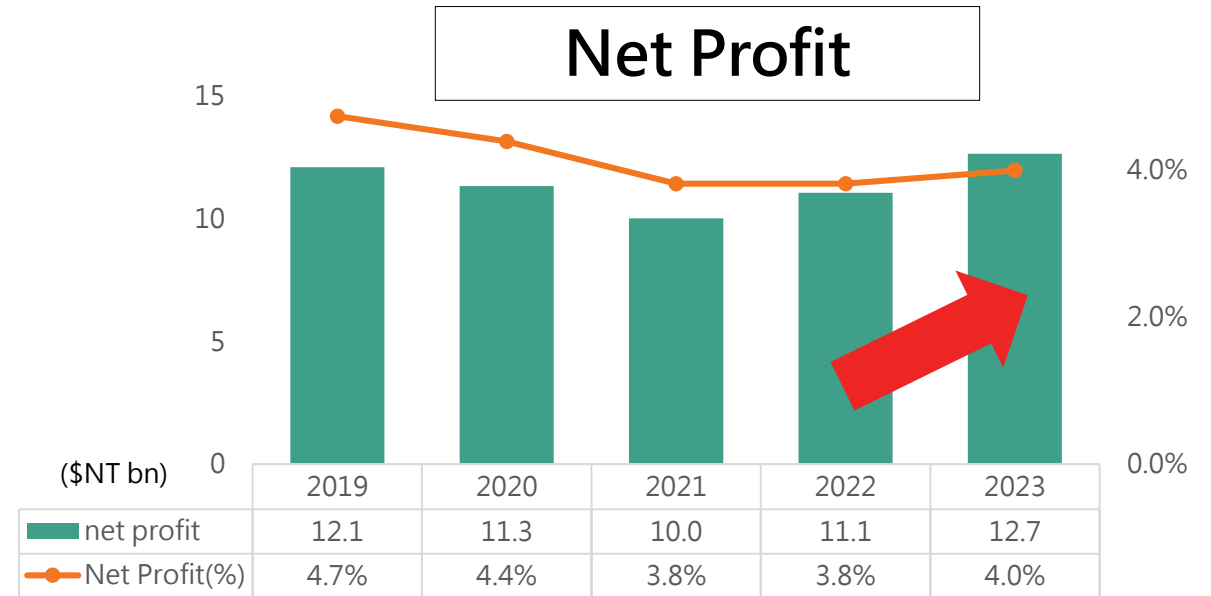
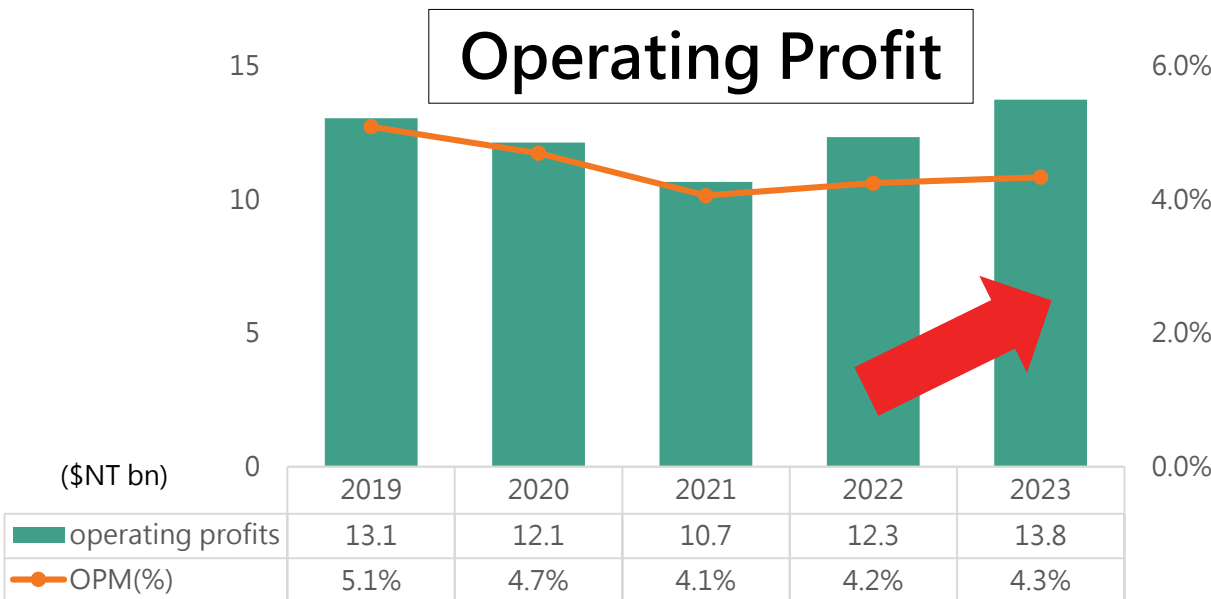
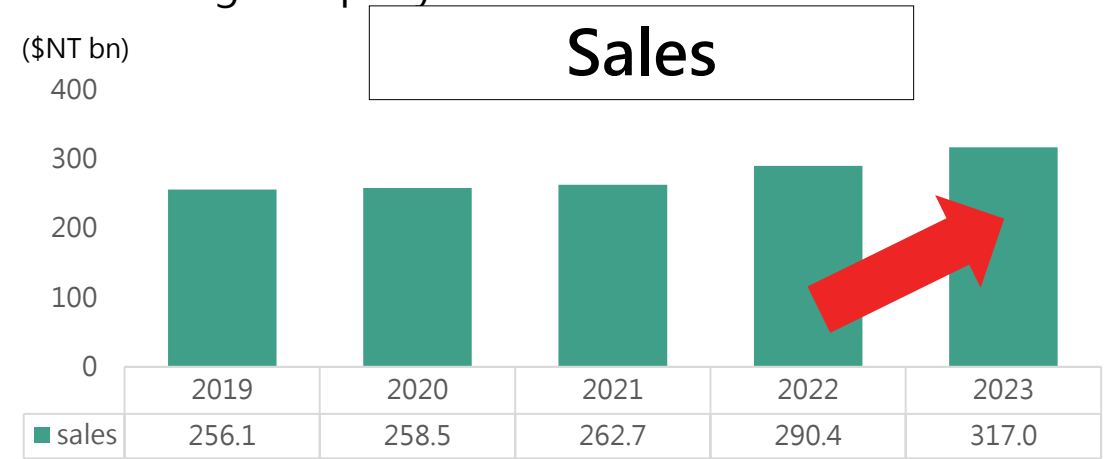
# Historical financial results

Unit: NTD billion	2019	2020	2021	2022	2023	YOY
Revenue (Company Only)	158.0	168.1	168.0	182.9	197.7	8.1%
Revenue (Consolidated)	256.1	258.5	262.7	290.4	317.0	9.2%
Profit attributable to owners of the parent	10.5	10.2	8.9	9.3	10.6	14.4%
EPS (NT\$)	10.14	9.85	8.52	8.93	10.21	14.4%

- The revenue and profit in 2023 increased mainly due to the store expansion and the increase of PSD-sales in 7-ELEVEN Taiwan, as well as the steady growth of subsidiaries which include 7-11 Philippines, Starbucks Taiwan, and Cosmed.

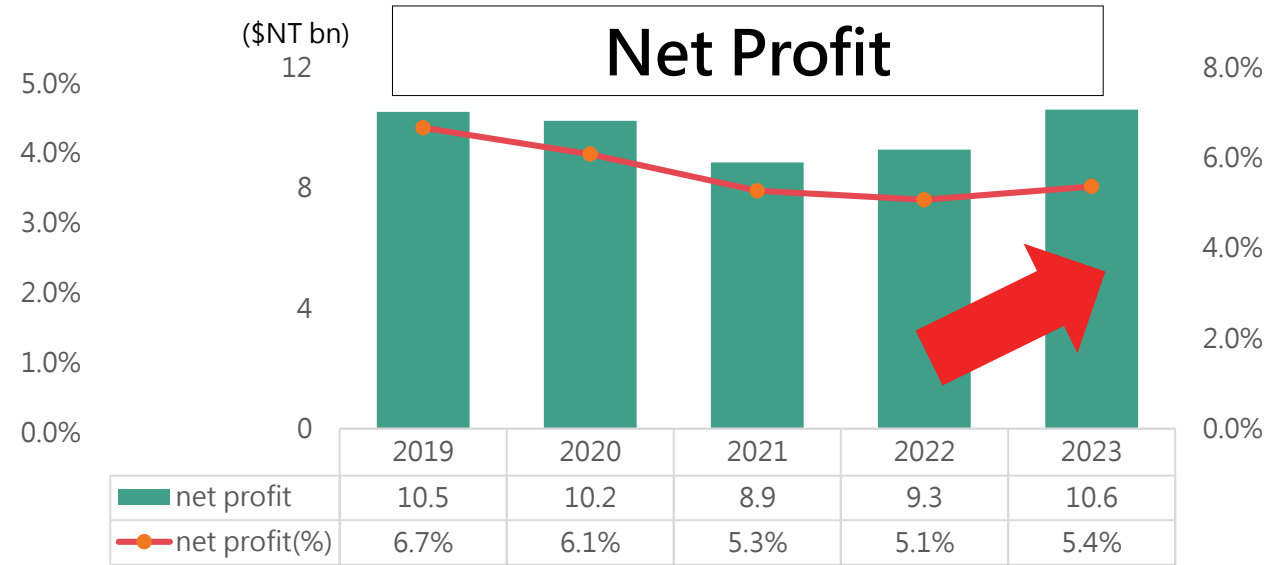
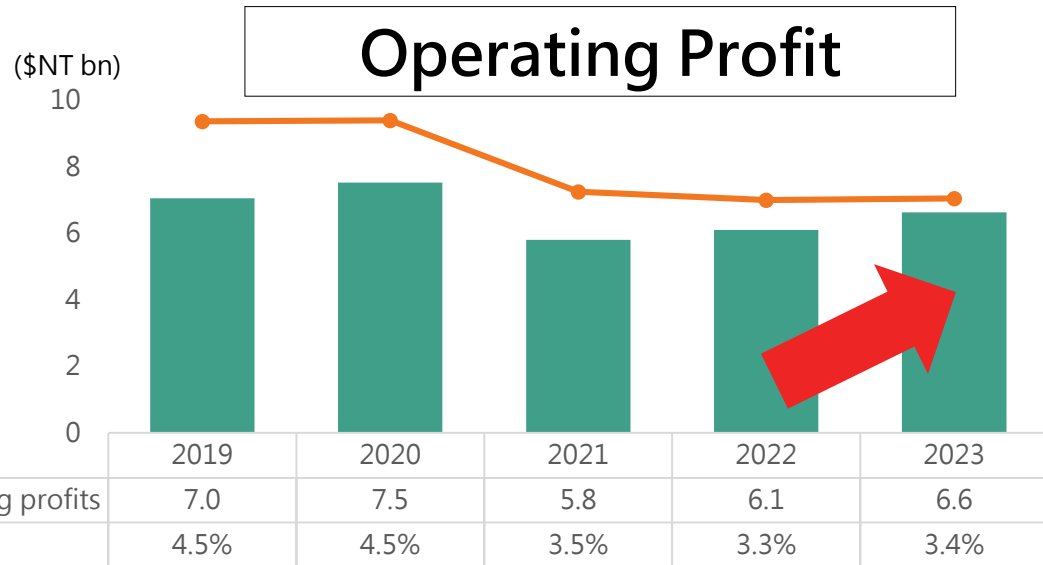
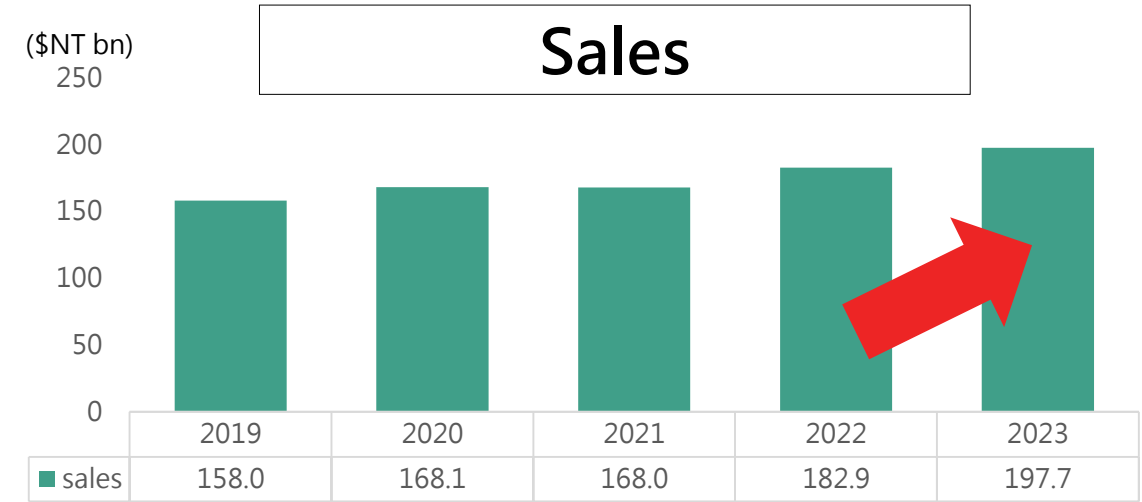
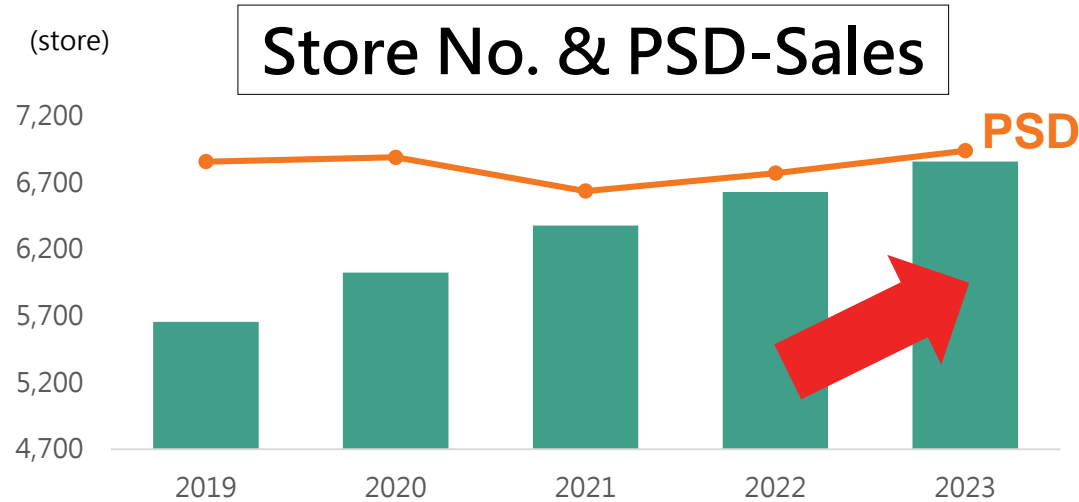
# Sales and profitability (consolidated)

- With store expansion and increasing PSD-sales, the consolidated sales increased by 9.2% in FY23. The main contribution came from 7-ELEVEN Taiwan, 7-ELEVEN Philippines, Starbucks Taiwan, COSMED, 7-ELEVEN Shanghai, and etc.
- The consolidated gross margin raised by better product mix. And the net income increased by 14.4%, mainly came from 7-ELEVEN Taiwan, 7-ELEVEN Philippines, and interest income from holding company.



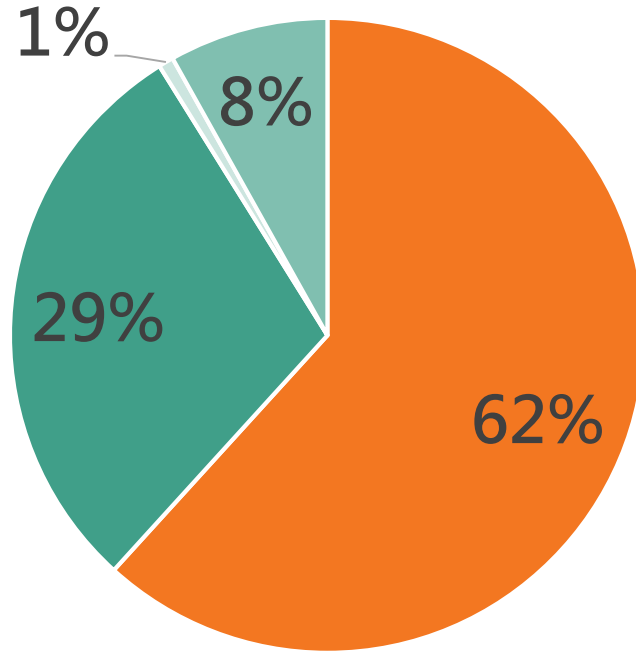
# Sales and profitability (parent)

- Driven by fresh food, CITY CAFE and beverage, the PSD-Sales of 7-ELEVEN Taiwan increased and surpassed the pre-Covid level. And with store expansion, the total sales can be enhanced.
- The net income raised thanks to the increase of 7-ELEVEN Taiwan' s gross margin and operating margin and better performance of subsidiaries.

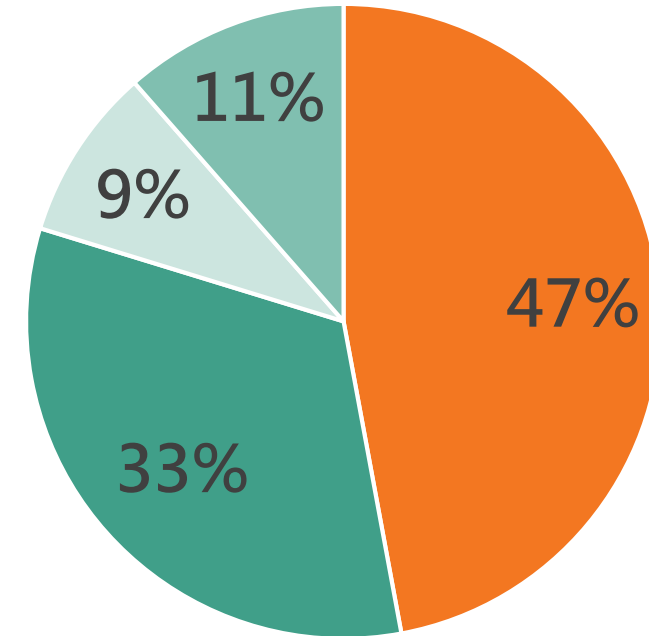


# Segment Information

sales



pre-tax profits



■ 7-ELEVEN Taiwan ■ Retail ■ Logistics ■ Others, Adjustment and elimination

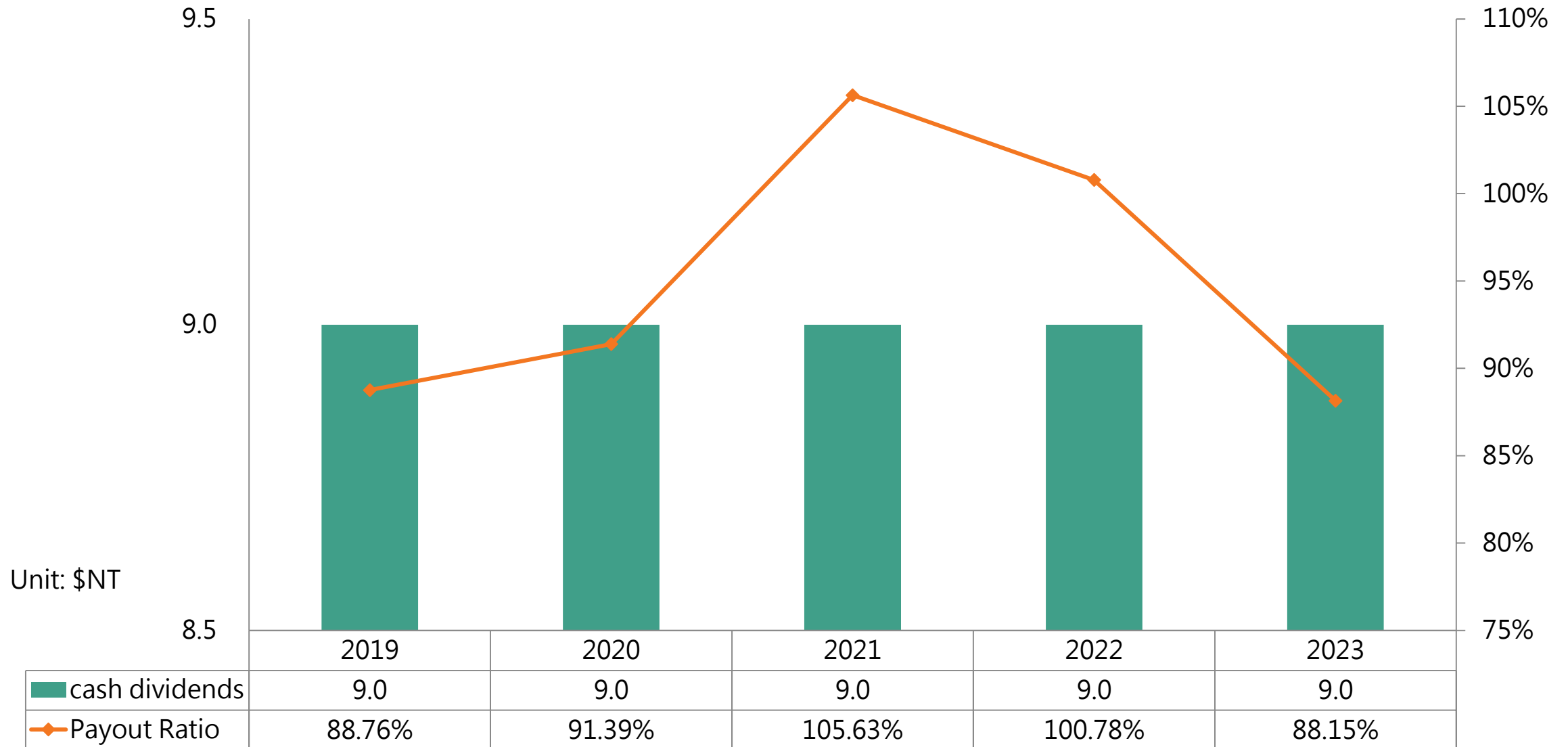
■ 7-ELEVEN Taiwan ■ Retail ■ Logistics ■ Others, Adjustment and elimination

Retail business: Philippines 7-11, Cosmed, Takkyubian(Transnet), Books.com, Mech-President etc.

Logistics: Retail support, Cold Chain, Wisdom distribution etc.

Others: China business, F&B business (e.g. Starbucks) and Support business

# Sustainable cash dividend



Note : 2023 cash dividend has not been approved by AGM.

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The End